

West Custer County Hospital District
Meeting of the Board of Directors
October 31, 2019
Minutes of the Meeting

Attendance: Directors Present: Bob Tobin, Chair, Ann Evans, Treasurer, Janny Candelaria, Secretary, Tom Shepard, Bob Weisenbach, Vice-Chair.

Staff Present: Lisa Drew, Theresa Kennedy, Beth Archuleta

Guests Present: Tracy Ballard, Lisa Duran, Barry Keene, Eliot Jackson, Jay Printz, Tom Flower, Robert Morasko

A quorum being present, Mr. Tobin called the meeting to order at 3:02 p.m. All meeting attendees stood and recited the Pledge of Allegiance to the American Flag.

Public Comments:

Introduction of guests. No public comments

Opening Comments from the board:

None

Approval of Minutes:

The minutes of the Regular Board meeting on September 29, 2019, were reviewed.

- *Mr. Weisenbach made a motion to approve the Regular Board meeting minutes dated September 26, 2019. Ms. Evans seconded, and the motion passed unanimously.*

EMS Report:

Ms. Archuleta presented EMS run report statistics, see attached report. Employee staffing update also provided including open positions and current staffing. During discussion ambulance remount vs. new purchase, Mr. Keene asked if Ms. Archuleta was aware of any other grants that are available. She was not aware of any new grants. Ms. Archuleta will reach out to Colorado EMTS grant system, per Mr. Keene's request.

EMS Committee Report:

- Ms. Candelaria reporting on the EMS committee. She shared a BOCC proposal for out of district visitors and residents. \$4000 for 2019, and \$14,000 for next year in installments, until there may be a potential annexation of this area via a ballot initiative, or some other alternative for all county residents & visitors. Discussion

regarding the BOCC ability to bill those persons outside the district boundary ensued, including options going forward for Custer County EMS to provide services to this area. Mr. Printz reminded the WCCHD board that this potential proposal has not been approved by the BOCC at this time. Mr. Flower questioned the proposal and who developed it. Ms. Drew explained to him that Mr. Printz and a group of county employees and residents of outside the district boundaries had a meeting prior to the scheduled meeting with WCCHD staff and they developed this proposal. This other 'work group' met and then the proposal was brought to the 'outside the district' workgroup at the first meeting of this group.

- - o Motion to approve the proposal that states "*Proposal with Custer County Ambulance/Hospital (clinic) board – 1) County Pay \$4000 to clinic board for remainder of 2019 as compensation for first call ambulance service outside the hospital district., 2)County pay \$14,000 to clinic board in four installments of \$3500 /quarter in 2020 to continue first call ambulance service outside the hospital district in 2020, 3) ballot initiative in November for eastern portion of the county to pay 3 mils effective January 1, 2021 (responsible party for the ballot initiative TBD)* was made by Ms. Evans , and seconded by Ms. Candelaria. Motion unanimously approved.
- Ms. Drew asked for clarification of the two committees that are now working on EMS issues.
- Ms. Drew sees one committee that she called the, "the outside the district" committee comprised of Mr. Printz, Ms. Livengood, Ms. Flower, Mr. Halprin, another Wetmore resident, Ms. Evans and herself. She understands this committee is working together to develop both a short- and long-term plan for EMS coverage for all residents and visitors of the county and outside the district boundaries. The understanding of this committee was confirmed by the WCCHD board.
- The second committee is the WCCHD EMS committee that consists of Ms. Candelaria, Mr. Shepard, Ms. Archuleta, Mr. Fogel, Mr. Johnson and Ms. Drew. This committee is charged with looking at options for the long -erm sustainability of Custer County EMS in the community including four options:
 - No change to current status
 - Contract with AMR to provide services
 - Discuss the option of EMS joining Wet Mountain Fire
 - CCMS becoming its own Special district

Mr. Printz asked to be a member of the WCCHD EMS committee going forward. Ms. Candelaria stated she will ask the WCCHD committee if they would welcome that. Ms. Drew noted that the members of the WCCHD EMS committee had already voted to decline any 'outside' participation on this committee. Ms. Evans suggested that the WCCHD EMS committee reconsider and invite Mr. Printz to the EMS committee.

Proposal of Business Plan and Update on HRRMC Board of Directors Meeting:

- Mr. Morasko, HRRMC CEO, reported and gave some history dating back to last year. That both HRRMC & CCMC contracted with Mr. Barnhart, from the Colorado Rural

Health Association, to complete financial analysis. From a financial perspective a hospital based RHC, is reimbursed on a cost basis and a free standing RHC is reimburse with a fee schedule which is lower the hospital based RHC. Analysis by Mr. Barnhart showed an operating loss was \$450,000 before mill levy subsidy. If HRRMC operates the clinic, HRRMC would have \$60,000 loss without the mill levy with a full time doctor added into the equation. The proposal is that Rent will be \$1 per year, with a minimum of \$175,000 minimum subsidy offered to HRRMC to operate the clinic. If the loss exceeds the \$175,000 subsidy, WCCHD will pay HRRMC up to \$300,000 per year, so that HRRMC does not realize that loss in their budget. The resulting additional reimbursement to HRRMC under hospital based RHC reimbursement methodology for Medicare & Medicaid patients, coupled with the rent and building costs and the subsidy from WCCHD would allow HRRMC to update equipment and maintain positive operating margins for its RHC in the CCMC building. Discussion about potential pharmacy courier service to CCMC was discussed as well as the ongoing courier service of HRRMC's reference lab status with CCMC. Mr. Keene spoke from the enterprise zone perspective and trying to be sensitive to going 'down the hill,' and stated that the community wants to have specialists come to the community. Mr. Morasko stated that some specialists are not cost effective to have them come to CCMC due to the equipment needed in their practices. He stated that tele-medicine may be the best use of these types of patients including a psychiatry. Mr. Morasko stated that currently the HRRMC ortho group comes to CCMC comes monthly, and that HRRMC currently pays for the Custer County high school's athletic trainer. Mr. Morasko stated that a "Primary care doc is a big thing for us to do, and that is a \$200-250k range vs. NP salary range." He also noted that there is no anticipated change in tax structure or mill levy and all decisions made have confirmed legal opinions regarding RHC outside the district.

- *Ms. Evans motioned that WCCHD enter into further negotiations with HRRMC to partner with them for hospital based RHC services, including accepting the contents of the business plan presented. Ms. Candelaria seconded, and the vote was unanimous*

Executive Director Report:

Ms. Drew reported much she was going to report on had already been reported. She added there has been a change from the prior office manager to a new office supervisor, who will start on November 18th. She also discussed the contract/agreement she just received prior to the meeting from Colorado Springs Cardiology which should get Dr. Wool here seeing patients in our specialty area very soon. She also reported the X-Ray machine recently blew a fuse and needed to be repaired, and that the machine is now 19 years old. Ms. Drew shared the Aprima go live issues that have been encountered and that CCMC will continue to work through these hiccups.

CFO Report/Finance Committee Report:

Ms. Kennedy reported, see attached report. Also noted that the lost revenue is not affecting us as we have been cutting patient visits throughout the Aprima go live time period. Patient visits for October will be down significantly. InstyMed machine has not been utilized during this time, as interface was not planned per Aprima. (now scheduled for November) We have negotiated a

rate of \$2500 for the interface to be written and \$500 yearly for continued interface support. Ms. Kennedy noted that McKesson supply software is not working for inventory tracking, so we are back to excel spread sheets.

- Budget review was presented by Ms. Kennedy.
- Finance committee recommends no budget adjustment to be made
- Budget was based off no partnership with HRRMC
- EMS budget has big changes. Minimum wage has really hit EMS = \$80,000. To get EMS to a balanced budget, we will be starting to balance bill on January 1, 2020, when legally appropriate. This will be an estimated 50k revenue from balance billing. We enjoyed 20k income from the pilot of EMS cost reporting which was a six month period so budget has 40k, and property tax was a 9.25% increase.
 - o *Mr. Weisenbach motioned that the budget as presented be accepted pending the final assessor property valuation, with Ms. Evans seconding. Motion carried unanimously.*

Grant Update:

Lisa Duran reported on the homework she has done regarding potential grants (report attached.) Question was asked to Mr. Morasko regarding what HRRMC does for grants. Mr. Morasko will provide Ms. Duran with contact information. Behavioral health is a hot topic. Mr. Morasko and Ms. Drew will discuss these grant options in the near future.

Enterprise Zone Update:

-Mr. Keene reported, got confirmation we are officially an enterprise zone. Marc Ballantoni will be providing documentation for tax credits to Mr. Keene for Ms. Kennedy.

New Business:

None

Schedule Next Board meeting:

The next board meeting will be held November 26, 2019

Adjournment:

Mr. Weisenbach made a motion to adjourn the meeting. Ms. Evans seconded, the motion passed unanimously and the meeting was adjourned at 5:11 pm.

Respectfully submitted,



Janny Candelaria
Secretary to the District Board