

1. No Financial reports this month due to E.H.R. Transition. Update on E.H.R. Transition as it relates to financial statements.
 - A. Per biller they believe they have the solution to pull data from Aprima to bill
 - B. Test run was supposed to happen this morning (Nov 21), delayed due to paper charting period not having insurance uploaded in charts – we are correcting that now.
 - C. Once paper chart insurance issues are rectified, biller will pull October charts to bill. If successful, November charts will follow
 - D. Thru this process, bugs continue to be found and fixed as we go.
 - E. No billing has occurred since October 1, 2019, so cash flow is drying up. Will need to pull from reserve. Once claims go out, funds should start flowing within 3-4 weeks.
2. Banking Challenges – United Business Bank (UBB) had huge challenges during their changeover. Timing of funds being received ACH seem challenged. We were successful with our first direct deposit for payroll. I am monitoring accounts daily. UBB cut off consumers from their old accounts several days prior to the change. This is requiring everyone to contact UBB to get activity printouts. We have no access to our October bank statement for our operating account. Still waiting on that to be printed locally to allow for Octobers GL/Cash reconciliation.
3. EMS Cost report has been finalized but not filed. It is due November 27, 2019. Waiting on review from Ms. Archuleta and Ms. Drew before submitting. Report does not provide any “estimated” reimbursement. Reimbursement amounts will not be provided until mid-2020.
4. E.H.R. transition also caused delay in EMS billings due to same coder working both clinic and EMS. All October Claims have now been billed. YTD Charge Summary and AR Aging reports are attached. Full reports will be provided when October is closed. EMS Administrative Assistant is on board and assisting with following up on unresolved claims.
5. Final Bill from CTI received for IT changeover. Gross fees were \$69,800 but that does include an annual labor contract for service. \$25,000 was paid down in June 2019, leaving a balance of \$44,850. Waiting on CTI to provide me with how many hours of support we have remaining. 2nd installment of 5 from Aprima is now due - \$10,908.20. Money from ColoTrust will be transferred in to cover the expense.
6. 2020 Budget – Custer County Assessor has given final valuation of property. Fremont County will not release final valuation until December 2, 2019. Once received, the budget can be signed as final, submitted to DOLA and certification of tax levies delivered to Custer and Fremont Counties.

Custer County EMS
OPS REPORT

For the 8 Month ended October 31, 2019

CHARGES SUMMARY	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	YTD Gross Revenue	2019 YTD Count
Custer County EMS,												
SO Blood Draws	\$ 100	\$ -	\$ 50	\$ 100	\$ 350	\$ 150	\$ 50	\$ 250	\$ -	\$ 50	\$ 1,100	22
A0425-Ground mileage	27,493	26,923	23,805	33,205	23,295	35,968	41,963	41,668	43,263	26,255	323,835	12,953
A0427-ALS1-emergency	2,655	-	1,365	-	-	-	-	-	-	-	4,020	3
A0429-BLS-emergency	19,595	19,955	15,410	24,755	17,265	27,595	30,925	30,195	31,640	18,235	235,570	266
A0433-ALS 2	1,615	-	-	-	-	-	-	-	-	-	1,615	1
A0998-Treat and Release	1,050	300	900	300	300	450	600	-	300	150	4,350	29
Total Custer County EMS	\$52,508	\$ 47,178	\$41,530	\$58,360	\$ 41,210	\$64,163	\$73,538	\$72,113	\$75,203	\$44,690	\$ 570,490	270

# Transports	270
Transport Revenue	\$241,205
2019 Ave Rev Per Transport	
Less Mileage	\$ 893

COMPARED TO 2018 YTD	YTD 2018	2018 YTD Count	Over (Under) Prior Year	Count Variance	% Change
Custer County EMS,					
SO Blood Draws	\$ 1,100	22	\$ -	0	0.00%
A0425-Ground mileage	276,511	11,060	47,324	1,893	17.11%
A0427-ALS1-emergency	44,085	35	(40,065)	-32	-90.88%
A0429-BLS-emergency	173,665	190	61,905	76	35.65%
A0433-ALS 2	9,055	6	(7,440)	-5	-82.16%
A0998-Treat and Release	11,700	78	(7,350)	-49	-62.82%
Total Custer County EMS	\$ 516,116	78	\$ 54,374	-49	10.54%
Trans #	231			39	
Trans Rev	\$226,805			\$ 14,400	
2018 Ave Rev Per Transport					
Less Mileage	\$ 982				

COLLECTION RATE ANALYSIS -12 Month Rolling-90 Days Prior	12 Months Ended 7/31/2019	% Claims	Contractual-Bad Debt	Coll Rate After
Medicare	150	37.50%	34.47% Est	
Medicaid	78	19.50%	11.52%	
Commercial	76	19.00%	37.77% Est	
Self-Pay	96	24.00%	50.12%	
Overall Average	400	100.00%	31.48%	

CUSTER COUNTY EMS - AR Aging

As of October 31, 2019

Insurance	CurrentBalance	Age31_60	Age61_90	Age91_120	Age121_180	TotalBalance	Credit/Unapplied
AARP Medicare Supplement	-	192.38	-	-	-	192.38	-
AETNA	-	195.43	-	-	-	195.43	-
Auto	-	-	2,300.00	-	-	2,300.00	-
BCBS	-	476.73	2,688.65	2,325.00	-	5,490.38	-
Blue Cross blue Shield Supplement	-	192.38	-	-	-	192.38	-
Blue Cross Medicare Advantage PERA	2,342.50	-	-	-	-	2,342.50	-
CIGNA Supplemental	-	-	-	-	177.14	177.14	-
County Worker's Copensation Pool	2,325.00	-	-	-	-	2,325.00	-
Friday Health Plan	-	150.00	800.00	-	2,075.00	3,025.00	-
Health	-	2,125.00	-	-	-	2,125.00	-
Kaiser - Claims Administrator	-	2,197.50	-	-	-	2,197.50	-
Kaiser Self Funded	-	-	2,567.50	-	-	2,567.50	-
Kaiser/Employers Mutual Ambulance Billin	-	2,175.00	-	-	-	2,175.00	-
Liberty Healthshare	-	-	-	2,497.50	-	2,497.50	-
Medicaid	10,280.00	646.70	2,150.00	-	-	13,076.70	-
Medicare	22,675.00	1,960.00	-	-	-	24,635.00	-
Plan 161 Prime	-	2,042.50	-	-	4,510.00	6,552.50	-
State Farm Claims	-	-	-	-	1,810.00	1,810.00	-
Tricare for Life	2,460.00	171.04	2,250.00	-	-	4,881.04	-
VA	-	6,692.50	-	912.50	8,752.32	16,357.32	-
Werner Enterprises, Inc	-	-	-	-	800.00	800.00	-
Total Insurance AR	40,082.50	19,217.16	12,756.15	5,735.00	18,124.46	95,915.27	-
Patient Balance	4,607.50	2,423.08	8,226.45	10,566.40	19,335.30	45,158.73	(3,090.75)
Total AR Balance	44,690.00	21,640.24	20,982.60	16,301.40	37,459.76	141,074.00	137,983.25
% of Balance	31.68%	15.34%	14.87%	11.56%	26.55%	100.00%	-