

**CUSTER COUNTY MEDICAL CENTER
OPS REPORT**

For the Month Ended **Jul-19**

# Encounters	2019		2018		Over(Under)		Over(Under)					
	Jul-19	% Total	YTD	% Total	Prior Month	% Chge	Prior YTD	% Chge				
Clinic	650	83.33%	4643	85.90%	640	84.21%	4539	85.71%	10	1.56%	104	2.29%
Physical Therapy	130	16.67%	762	14.10%	120	15.79%	757	14.29%	10	8.33%	5	0.66%
Total Encounters	780	100.00%	5405	100.00%	760	100.00%	5296	100.00%				
Production Per Encounter - Clinic	185.07		172.97		171.39		173.59		13.68	7.98%	(0.62)	-0.36%
Production Per Encounter - PT	218.54		214.83		224.71		228.52		(6.17)	-2.75%	(13.69)	-5.99%

Clinic Service Category Breakdown	2019		2018		Over(Under)		Over(Under)					
	Jul-19	% Total	YTD	% Total	Prior Month	% Chge	Prior YTD	% Chge				
Face to Face/Clinic	498	49.11%	3292	45.36%	465	39.01%	3266	35.02%	33	7.10%	26	0.80%
Surgical Procedures	55	5.42%	327	4.51%	47	3.94%	292	3.13%	8	17.02%	35	11.99%
Xrays	28	2.76%	233	3.21%	19	1.59%	219	2.35%	9	47.37%	14	6.39%
Labs	366	36.09%	2573	35.45%	413	34.65%	2829	30.33%	(47)	-11.38%	(256)	-9.05%
Medications/Injections	38	3.75%	326	4.49%	209	17.53%	2478	26.57%	(171)	-81.82%	(2,152)	-86.84%
Other	0	0.00%	300	4.13%	2	0.17%	15	0.16%	(2)	-100.00%	285	1900.00%
Vision	4	0.39%	61	0.84%	11	0.92%	101	1.08%	(7)	-63.64%	(40)	-39.60%
Sleep Studies	0	0.00%	0	0.00%	0	0.00%	4	0.04%	-	#DIV/0!	(4)	-100.00%
Cardio/Audio/Pulmonary Testing	25	2.47%	146	2.01%	26	2.18%	122	1.31%	(1)	-3.85%	24	19.67%
Total Patient Service Items	1014	100.00%	7258	100.00%	1192	100.00%	9326	100.00%				

Average Face to Face Visits	2019		2018		Over(Under)		Over(Under)					
	# Days	Avg/Day	# Days	Avg/Day	Prior Month	% Chge	Prior YTD	% Chge				
Clinic	22	22.64	149	22.09	21	22.14	149	21.92	0.49	2.23%	0.17	0.80%
PT	22	5.91	149	5.11	21	5.71	149	5.08	0.19	3.41%	0.03	0.66%

INSTYMEDS	2019		2018		Over(Under)		Over(Under)					
	# Scripts	Avg/Day	# Scripts	Avg/Day	Prior Month	% Chge	Prior YTD	% Chge				
INSTYMEDS Scripts	109	4.95	865	5.81	65	3.10	658	4.42	44	67.69%	207	31.46%
Amount Over(Under) Breakeven		(57.89)		(78.59)		57.93		(3,113.87)	(115.82)		(3,035)	

COLLECTIONS				*Includes Bad Debt Collection - see below	
12-Month Rolling Insurance Breakdown:			# Claims	% of Claims	Collection Rate after Contractual
Clinic:	Medicare		1904	46.87%	44.64%
	Medicaid		845	20.80%	49.83%
	Commercial		1257	30.95%	44.78%
	Private		56	1.38%	67.48%
	OVERALL AVERAGE CLINIC		4062	100.00%	45.96%
Physical Therapy:	Medicare		447	50.57%	42.11%
	Medicaid		98	11.09%	36.74%
	Commercial		339	38.35%	40.49%
	Private		0	0.00%	13.33%
	OVERALL AVERAGE PT		884	100.00%	40.92%

*Clinic Bad Debt Write-off - currently at 1.3%

Custer County EMS

OPS REPORT

For the 7 Month ended July 31, 2019

CHARGES SUMMARY	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	YTD Gross Revenue	2019 YTD Count
Custer County EMS,									
SO Blood Draws	\$ 100	\$ -	\$ 50	\$ 100	\$ 350	\$ 150	\$ 50	\$ 800	16
A0425-Ground mileage	27,493	26,923	23,805	33,205	23,295	35,968	40,563	211,250	8,450
A0427-ALS1-emergency	2,655	-	1,365	-	-	-	-	4,020	3
A0429-BLS-emergency	19,595	19,955	15,410	24,755	17,265	27,595	29,325	153,900	174
A0433-ALS 2	1,615	-	-	-	-	-	-	1,615	1
A0998-Treat and Release	1,050	300	900	300	300	450	450	3,750	25
Total Custer County EMS	\$52,508	\$ 47,178	\$41,530	\$58,360	\$ 41,210	\$64,163	\$70,388	\$ 375,335	
									# Transports 178
									Transport Revenue \$159,535

COMPARED TO 2018 YTD

Custer County EMS,

	YTD 2018	2018 YTD Count	Over (Under) Prior Year	Count Variance	% Change
SO Blood Draws	\$ 950	19	\$ (150)	-3	-15.79%
A0425-Ground mileage	198,511	7941	12,739	509	6.42%
A0427-ALS1-emergency	42,825	34	(38,805)	-31	-90.61%
A0429-BLS-emergency	112,305	125	41,595	49	37.04%
A0433-ALS 2	7,480	5	(5,865)	-4	-78.41%
A0998-Treat and Release	4,350	29	(600)	-4	-13.79%
Total Custer County EMS	\$ 366,421		\$ 8,914		2.43%
	Trans #	164		14	
	Trans Rev	\$162,610		\$ (3,075)	

COLLECTION RATE ANALYSIS -12 Month Rolling-90 Days Prior

	12 Months Ended 3/31/2019	% Claims	Coll Rate After Contractual-Bad Debt
Medicare	156	38.61%	34.58%
Medicaid	74	18.32%	10.40%
Commerical	73	18.07%	42.15%
Self-Pay	101	25.00%	38.75%
Overall Average	404	100.00%	31.41%

WEST CUSTER COUNTY HOSPITAL DISTRICT
Monthly Analysis of Collection Rate on Profit and Loss

OFFICE 708 - CLINIC				
	Jul-19	YTD 2019		
Patient Fees	93,058.11	593,900.09		
X-Ray Fees	1,890.00	15,376.00		
Lab Fees	24,048.00	176,195.00		
Pharmacy Fees	3,440.15	27,841.17		
Optometry Fees	0.00	4,532.00		
Total Clinic Operating Revenue	122,436.26	817,844.26		
Adjustments				
Disallow, Reducts- Lab fees	12,120.19	90,973.12		
Disallow, Reducts-Patient Fees	50,401.29	309,515.42		
Disallow, Reducts- Rx fees	653.71	6,814.61		
Disallow, Reducts-Xray fees	952.56	7,888.04		
Disallow, Reducts - Optometry fees	0.00	2,349.28		
Bad Debts - Central Service	1,563.81	10,434.92		
		% of Revenue	% of Revenue	
Total Clinic Allowances and Bad Debt	65,691.56	53.65%	427,975.39	52.33%
		Collection Rate	Collection Rate	
Net Operating Revenue Clinic	56,744.70	46.35%	389,868.87	47.67%
Net Operating Revenue Clinic Adjusted for Instymed	54,601.60	44.60%	375,971.38	45.97%
Collection Rate Per Biller - Clinic			45.96%	-0.01%
				Incr(Decr)
				Rev if Adj
				(90.16)
OFFICE 710- PT				
	Jul-19	YTD 2019		
Therapy Fees	29,710.00	193,413.21		
Disallow, Reducts- PT fees	17,439.77	113,237.04		
Bad Debts - Central Service	386.23	2,514.38		
		% Revenue	% Revenue	
Total PT Allowances and Bad Debt	17,826.00	60.00%	115,751.42	59.85%
		Collection Rate	Collection Rate	
Total PT Operating Revenue	11,884.00	40.00%	77,661.79	40.15%
Collection Rate Per Biller - PT			40.92%	0.77%
				Incr(Decr)
				Rev if Adj
				1,482.90
EMS				
	Jul-19	YTD 2019		
Ambulance Fees	72,787.50	375,335.00		
Disallow, Reducts - Ambulance	46,584.00	234,075.49		
Bad Debts - Ambulance	4,043.31	24,631.44		
		% Revenue	% Revenue	
Total EMS Allowances and Bad Debt	50,627.31	69.55%	258,706.93	68.93%
		Collection Rate	Collection Rate	
Net Operating Revenue EMS	22,160.19	30.45%	116,628.07	31.07%
Collection Rate Per Biller - EMS			31.41%	0.34%
				Incr(Decr)
				Rev if Adj
				1,264.65

CSCR-516 REVENUE COMPENSATION

REVENUE COMPENSATION



MEDICAL ENDING 8/1/2019

INSURANCE CATEGORY	PATIENT ENCOUNTERS	ACTIVE PATIENTS	CHARGES THIS PERIOD		CHARGES OUTSTANDING		CHARGES RESOLVED		PAYMENTS ON CHARGES		% RETURN
AARP MCARE CHO	1	1	0.02%	146.00	0.00%	0.00	0.02%	146.00	0.02%	-74.99	51.36
AETNA	61	35	1.31%	10,845.00	2.62%	3,433.04	1.06%	7,411.96	0.80%	-2,572.49	34.71
BLUE SHIELD	608	246	12.92%	107,216.04	11.82%	15,465.16	13.13%	91,750.88	13.84%	-44,466.10	48.46
BLUE-ADV-MCR	10	3	0.24%	2,007.00	0.28%	367.47	0.23%	1,639.53	0.21%	-661.29	40.33
CCHP	16	15	0.42%	3,453.00	0.52%	679.53	0.40%	2,773.47	0.37%	-1,193.68	43.04
CIGNA	97	50	2.31%	19,193.00	3.94%	5,160.35	2.01%	14,032.65	1.94%	-6,236.28	44.44
CO CHOICE FRI	94	51	2.11%	17,467.00	4.55%	5,956.68	1.65%	11,510.32	1.71%	-5,499.00	47.77
DEP OF VA	19	16	0.37%	3,046.00	1.63%	2,127.00	0.13%	919.00	0.15%	-471.40	51.29
FIRST-HLTH	2	1	0.06%	484.00	0.00%	0.00	0.07%	484.00	0.04%	-122.55	25.32
GOLDEN RULE	2	2	0.02%	186.00	0.02%	20.00	0.02%	166.00	0.03%	-105.67	63.66
HEALTH PARTNERS	1	1	0.02%	188.00	0.00%	0.00	0.03%	188.00	0.01%	-28.58	15.2
HUMANA CH CR	236	92	5.75%	47,705.01	2.86%	3,740.00	6.29%	43,965.01	4.57%	-14,669.38	33.37
HUMANA-MCARE	141	57	2.63%	21,791.00	1.07%	1,404.00	2.92%	20,387.00	1.98%	-6,361.07	31.2
MCAID COLO	829	351	19.60%	162,636.00	14.94%	19,552.76	20.47%	143,083.24	22.26%	-71,487.57	49.96
MCAID OST	1	1	0.02%	146.00	0.00%	0.00	0.02%	146.00	0.00%	0.00	0.00
MCARE CO	1,504	521	31.97%	265,261.58	38.83%	50,803.74	30.69%	214,457.84	32.31%	-103,769.97	48.39
MERITAIN HEALTH	20	6	0.41%	3,371.00	1.01%	1,322.24	0.29%	2,048.76	0.28%	-894.83	43.68
OTHER	56	31	1.06%	8,779.00	2.48%	3,248.60	0.79%	5,530.40	1.16%	-3,732.00	67.48
PHCS	16	7	0.30%	2,487.00	0.71%	922.80	0.22%	1,564.20	0.43%	-1,368.77	87.51
RCKY MT HMO	36	19	0.86%	7,171.00	1.18%	1,549.83	0.80%	5,621.17	1.04%	-3,346.55	59.53
RR MCARE	23	9	0.50%	4,134.01	0.71%	931.00	0.46%	3,203.01	0.34%	-1,093.22	34.13
TRICARE	64	40	1.57%	13,024.16	1.73%	2,259.01	1.54%	10,765.15	1.33%	-4,277.20	39.73
UMR	15	9	0.34%	2,857.00	1.23%	1,608.00	0.18%	1,249.00	0.25%	-812.38	65.04
UNITED-HLTH	198	83	4.49%	37,263.01	7.54%	9,871.63	3.92%	27,391.38	4.05%	-13,010.61	47.5
MISC	0	0	10.46%	86,810.04	0.00%	0.00	12.42%	86,810.04	10.62%	-34,124.16	39.31
VET CHOICE	2	2	0.05%	399.00	0.10%	129.00	0.04%	270.00	0.01%	-44.35	16.43
WEB TPA	1	1	0.03%	234.00	0.00%	0.00	0.03%	234.00	0.02%	-77.99	33.33
WORK COMP	9	9	0.17%	1,407.00	0.22%	292.00	0.16%	1,115.00	0.21%	-670.22	60.11
GRAND TOTAL	4,062	1,659		829,706.85		130,843.84		698,863.01		-321,172.30	45.96

CSCR-516 REVENUE COMPENSATION

REVENUE COMPENSATION



PHYSICAL THERAPY ENDING 8/1/2019

INSURANCE CATEGORY	PATIENT ENCOUNTERS	ACTIVE PATIENTS		CHARGES THIS PERIOD	CHARGES OUTSTANDING		CHARGES RESOLVED		PAYMENTS ON CHARGES		% RETURN
AETNA	8	2	0.90%	1,738.00	2.53%	603.00	0.67%	1,135.00	0.66%	-456.12	40.19
BLUE SHIELD	92	19	10.61%	20,539.11	3.97%	948.75	11.55%	19,590.36	12.60%	-8,749.20	44.66
CIGNA	21	4	2.34%	4,519.00	0.70%	166.36	2.57%	4,352.64	1.77%	-1,226.95	28.19
CO CHOICE FRI	6	1	0.56%	1,091.00	3.34%	798.00	0.17%	293.00	0.26%	-183.73	62.71
DEP OF VA	10	5	0.56%	1,081.02	0.80%	192.02	0.52%	889.00	0.73%	-504.89	56.79
HUMANA CH CR	87	11	9.72%	18,813.04	19.66%	4,694.42	8.32%	14,118.62	7.91%	-5,488.83	38.88
HUMANA-MCARE	21	9	2.25%	4,362.07	0.36%	85.82	2.52%	4,276.25	2.53%	-1,754.39	41.03
MCAID COLO	98	28	10.06%	19,459.15	8.07%	1,928.00	10.33%	17,531.15	9.28%	-6,440.75	36.74
MCARE CO	398	79	42.53%	82,298.59	46.75%	11,163.95	41.93%	71,134.64	43.62%	-30,273.94	42.56
MERITAIN HEALTH	1	1	0.12%	237.00	0.99%	237.00	0.00%	0.00	0.00%	0.00	0.00
OTHER	1	1	0.04%	75.00	0.00%	0.00	0.04%	75.00	0.01%	-10.00	13.33
RCKY MT HMO	5	1	0.17%	330.00	0.00%	0.00	0.19%	330.00	0.16%	-112.44	34.07
TRICARE	29	5	1.95%	3,769.05	4.61%	1,101.29	1.57%	2,667.76	2.70%	-1,874.05	70.25
UMR	4	1	0.55%	1,061.00	0.60%	144.00	0.54%	917.00	0.60%	-413.75	45.12
UNITED-HLTH	85	12	9.37%	18,135.10	7.01%	1,673.66	9.70%	16,461.44	10.02%	-6,956.60	42.26
MISC	0	0	6.56%	12,697.04	0.00%	0.00	7.48%	12,697.04	4.72%	-3,274.42	25.79
VET CHOICE	2	2	0.07%	144.04	0.00%	0.00	0.08%	144.04	0.15%	-104.63	72.64
WORK COMP	17	3	1.64%	3,177.00	0.60%	144.00	1.79%	3,033.00	2.29%	-1,586.41	52.3
GRAND TOTAL	885	184		193,526.21		23,880.27		169,645.94		-69,411.10	40.92

**WEST CUSTER COUNTY HOSPITAL DISTRICT
MONTHLY AR RECONCILIATION**

Jul-19

	Per CSC	
<u>CLINIC</u>	<u>7/31/2019</u>	
Office 708 - Clinic	\$	152,536.17
Office 710 - PT	\$	30,103.96
Subtotal - AR Clinic	\$	182,640.13
Per Balance Sheet	\$	183,224.49
Difference	\$	(584.36)

<u>EMS</u>		
Per Billing Software	\$	131,733.72
Per Balance Sheet	\$	131,733.72
Difference	\$	-

ACCRUAL BASIS
Aug 26, 2019

West Custer County Hospital District
Balance Sheet - Unaudited
As of July 31, 2019

ASSETS

Current Assets:

Cash

Petty Cash	400.00
Cash - General Fund	192,109.40
Cash - Instymeds	20,953.81
Cash - Ambulance Fund	198.77
Cash - Unrestricted	6,426.72
Colo Trust - General Fund #1	451,130.57
Colo Trust - General Fund #2	350,754.52
Cash - Savings	<u>1,055.13</u>

TOTAL Cash 1,023,028.92

Accts Receivable

Accts Rec - Clinic	183,224.49
Bad Debt Allowance - Clinic	(15,546.85)
Accrued Insurance Adjustments - Clinic	<u>(84,141.72)</u>

SUBTOTAL Accounts Receivable - Clinic 83,535.92

Accts Rec - Ambulance	131,733.72
Bad Debt Allowance - Ambulance	(40,727.42)
Accrued Insurance Adjustments - Ambulance	<u>(69,229.81)</u>

SUBTOTAL Accounts Receivable - Ambulance 21,776.49

Accts Rec - Instymeds	<u>942.11</u>
-----------------------	---------------

TOTAL Accounts Receivable 106,254.52

OTHER Current Assets

Accrued Property Taxes	-
Inventory	47,882.59
Accounts Receivable Misc	2,732.55
Prepaid Insurance	25,308.31
Prepaid IT	-
Prepaid Airgas	<u>4,575.81</u>

TOTAL Other Current Assets 80,499.26

TOTAL Current Assets 1,209,782.70

Land, Building and Equipment:

Land	207,841.97
Buildings	1,127,977.97
Building Improvements	83,549.48
Furniture and Equipment	909,751.06
X-Ray Equipment	123,790.16
Laboratory Equipment	55,153.98
Optometry Equipment	12,875.00
Ambulance Vehicles	403,860.82
Accum Depr - Buildings	(565,945.84)
Accum Depr - Bldg Improvements	(26,420.10)
Accum Depr - Furniture & Equip	(728,268.18)
Accum Depr - X-Ray Equipment	(119,609.42)
Accum Depr- Lab Equipment	(53,471.99)
Accum Depr - Optometry	(12,875.00)
Accum Depr - Ambulance Vehicles	<u>(294,059.72)</u>

1,124,150.19

2,333,932.89

ACCRUAL BASIS
Aug 26, 2019

West Custer County Hospital District

Balance Sheet - Unaudited
As of July 31, 2019

LIABILITIES

Current Liabilities

Accounts Payable

Accounts Payable	26,625.64
Account Payable - Other	5,106.32
Direct Access Testing - HRRMC	100.76

TOTAL Accounts Payable 31,832.72

Accrued Payroll Taxes

Federal Withholding	6,195.76
State Withholding Payable	3,422.22
FICA Payable	2,310.00
125 Plan Insurance	(1,817.58)
Other Ins W/H Payable	-
Unemployment Taxes Payable	278.57

TOTAL Accrued Payroll Taxes 10,388.97

Other Current Liabilities

Accrued Vacation	22,469.30
Accrued Salaries	-
Deferred Property Taxes	260,655.00
Deferred Treasurer Collection fees	(12,935.98)
Deferred Specific Ownership Tax	247.69

TOTAL Other Current Liabilities 270,436.01

TOTAL Current Liabilities 312,657.70

TOTAL LIABILITIES 312,657.70

FUND EQUITY

Contributed Capital	127,224.20
Retained Earnings - Emergency	52,000.00
Retained Earnings	1,717,507.05
Year-to-Date Earnings	124,543.94

TOTAL Fund Equity 2,021,275.19

TOTAL LIABILITIES & FUND EQUITY 2,333,932.89

ACCRUAL BASIS
Aug 26, 2019

West Custer County Hospital District
Statement of Revenues and Expenses - Unaudited
7 Month Ended July 31, 2019

	Clinic 7/31/2019	EMS 7/31/2019	Hospital District Total 7/31/2019
Operating Revenues			
Patient Fees	1,011,257.47	375,335.00	1,386,592.47
Less Adjstmts, Disallow & Reduct	(530,777.51)	(234,075.49)	(764,853.00)
TOTAL Operating Revenues	<u>480,479.96</u>	<u>141,259.51</u>	<u>621,739.47</u>
Operating Expenses			
Salaries and employee benefits	454,773.08	193,385.47	648,158.55
Payroll taxes	35,064.44	12,469.24	47,533.68
Supplies	59,383.04	14,923.80	74,306.84
Professional services	74,550.58	8,005.85	82,556.43
Marketing	3,182.09	659.90	3,841.99
Repairs and maintenance	2,739.80	5,379.70	8,119.50
Travel	1,777.68	0.00	1,777.68
Insurance	13,144.60	14,011.99	27,156.59
Printing & Election	0.00	0.00	0.00
Publicity, subscriptions, dues	2,723.00	100.34	2,823.34
Training	2,745.20	1,085.46	3,830.66
Depreciation	20,802.02	45,065.28	65,867.30
Bad debts	12,949.30	24,631.44	37,580.74
Bad Debt Collection costs	2,862.43	1,025.61	3,888.04
Telephone	12,645.76	900.00	13,545.76
Utilities	11,021.26	4,892.10	15,913.36
TOTAL Operating Expenses	<u>710,364.28</u>	<u>326,536.18</u>	<u>1,036,900.46</u>
TOTAL Income from Operations	(229,884.32)	(185,276.67)	(415,160.99)
Nonoperating Revenues			
General property tax	240,984.03	191,343.95	432,327.98
Specific ownership tax	32,969.03	26,177.76	59,146.79
Non-Capital grant revenue	2,272.00	8,232.67	10,504.67
Investment income	3,643.35	2,167.76	5,811.11
Non-Capital contributions	9,089.31	11,748.02	20,837.33
Other nonoperating revenue	34,139.86	4,152.73	38,292.59
TOTAL Nonoperating Revenues	<u>323,097.58</u>	<u>243,822.89</u>	<u>566,920.47</u>
Nonoperating Expenses			
Treasurer collection fees	12,049.17	9,567.18	21,616.35
Other nonoperating expenses	4,189.01	1,410.18	5,599.19
TOTAL Nonoperating Expenses	<u>16,238.18</u>	<u>10,977.36</u>	<u>27,215.54</u>
Excess of Revenues Over (Under) Expenses before Capital Grants and Donations	76,975.08	47,568.86	124,543.94
Capital Grants and Donations	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Excess of Revenues Over (Under) Expenses	<u>76,975.08</u>	<u>47,568.86</u>	<u>124,543.94</u>
Capital Expenditures	<u>57,338.42</u>	<u>4,629.63</u>	<u>61,968.05</u>