



## **Executive Director Report**

Provider-Based Update: Mr. Lester indicated that Centura has not responded to our continued requests on their status for us to become provider based. We will continue to look at other options should this provider-based option not be possible.

Staff Update: Mr. Lester reported that Dr. John Smith has resigned with his last day being March 28, 2018. We have interviewed and hired a new Nurse Practitioner out of Gardner who will fill the times Dr. Smith was working and is available to work some Saturdays. She will start PRN March 12, 2018, and we anticipate the position to become full-time March 28, 2018.

We have started the process of looking for a new Medical Director, and we have two potential candidates at this time.

Clinic Operations Data: Daily visits were 26 to 23.6 patients per day over the past four weeks. Total patient visits to date are 851 in Jan 2018 vs 857 in Jan 2017. PT visits are 184 for Jan 2018 vs 142 for Jan 2017

## **CFO Report/Finance Committee**

Financials: Ms. Kennedy gave the report. AR variances were reviewed for 2017. It was determined that the revenues being pulled off of Allscripts were not the most accurate numbers to be used. Allscripts is not categorizing in a true manner by department. The reports from CSC are listed by CPT codes within departments. So an entry was made back in 2017 to allocate by department the amounts listed by CSC. Overall net effect was only a .28% variance from Allscripts numbers. Going into 2018 we will book revenues from CSC reports. Additionally, the amount over-reserved was approximately the same amount that our AR was overstated. An adjusting entry was made in 2017 to bring the number in line with CSC AR numbers. This did not affect the net revenue for the WCCHD, but only the revenue allocation between clinic departments. Incentive payments will be reconciled each month with CSC. There will always be a small variance each month due to timing issues.

CSC has indicated that the credit balances on account has not been addressed since the UB-04 rebill situation which could be the reason why credit balances remain high. CSC has indicated they will get all credit balances confirmed within 60 days.

Clinic average visit is \$166.94 for Jan 2018 and PT is \$240.17 per visit. Collection rates reported were—Clinic 48.1%, PT 39.4% and EMS 30.36%.

As of Jan 2018, we now have total control for all EMS accounts. All carryover balances from EMSBSI have been put into our system and have been sent bills. VA is a challenge with many being denied and for those being paid, payment takes over one year. Ms. Kennedy believes she is seeing less VA Choice at the clinic than originally scene, potentially due to the frustration with the VA Choice system.

Ms. Kennedy reminded the board that January is a month that has year-end accruals are reversed, so income for the month is high. Clinic revenue was \$29,886.73, EMS revenue is \$9,938.62 for total January 2018 net revenue of \$39,925.35

### **Grants**

Ms. Ripley-Williams said Ms. Kennedy sent her an email with a link of some potential grants. She is reviewing those grants as there are some potential that do include infrastructure/capital improvements.

### **IT Committee**

Mr. Lester reported that we are having phone issues with our phones hanging up on people. We have had a technician change out modules and hope this will fix the problem.

### **Advisors to the Board**

There were no Advisors to the Board.

### **Unfinished Business**

There was no unfinished business.

### **New Business**

Mr. Lester reported that we have had five individuals hand in self-nomination forms for board positions so we will need to hold an official election.

### **Public Comments**

Ms. Howard, Office of Emergency Management, advised the board a situation regarding the Verdemont Tower and a past proposed MOU of which the Hospital District chose not to sign. Ms. Howard said that the county recently received an electric bill for the Verdemont Tower. They had never received a bill before and apparently Sangre de Cristo Electric had been providing the service free of charge, but is no longer doing that. Ms. Howard said this will be brought up at the CES meeting, but it ultimately is a County issue. Mr. Lester asked Ms. Howard that when the tower was built with grant money, who did it state in that grant was responsible for the repairs and maintenance of the tower. Ms. Howard did not know but could find out. Mr. Lester indicated that legal counsel was sought on the MOU and it was their counsel that directed the Hospital District not to sign.

Commissioner Flower introduced himself as a new County Commissioner. Commissioner Flower asked why all five board positions were up for election at one time. Mr. Lester indicated that was because many of the board members had been appointed and not elected which requires them to run at the next election. Mr. Lester said some will be a 4-year position and some a 2-year, so this hopefully should not happen again.

Commissioner Flower asked about why the Clinic was unable to take the County Insurance for vision. Ms. Kennedy informed Commissioner Flower that this has been a frustrating issue for the Clinic as well and lies with the fact that the County's insurance company has subcontracted with VSP as the vision insurance. However, VSP is refusing to credential the clinic because we are not an optometry office. Ms. Kennedy encouraged Commissioner Flower to get their insurance representative involved to try and get VSP to listen to us.

### **Executive Session**

There was no executive session.

### **Schedule Next Board Meeting**

The next regularly scheduled Board meeting will be held Thursday, March 22, 2018 at 3:00 p.m.

**Adjournment**

- *Ms. Ripley-Williams made a motion to adjourn the meeting. Ms. Candelaria seconded, the motion passed unanimously and the meeting was adjourned at 4:25 p.m.*

Respectfully submitted,



Janny Candelaria  
Secretary to the District Board